

Read about the programmes and opportunities that are available to you in your province, Mpumalanga.



MPUMALANGA



- Land and Agriculture
- Small Business Support
- Infrastructure Development
- Social Development
- Arts and Culture
- Thusong Centres
- Useful Contacts

For more information on these and other government programmes, phone 1020 — toll-free from a landline.

LAND AND AGRICULTURAL PROGRAMMES

Mpumalanga Agricultural Development Corporation (MADC)

The MADC gives counselling, technical advice and loans to previously disadvantaged farmers. These are the loans that MADC offers:

- **MADC Seasonal Loans:** This loan helps farmers to pay for the production inputs needed to produce the farm outputs. The loan is repaid in full within the same year.
- **MADC Business Loans:** These are aimed at helping farmers to extend or improve their farm.
- **MADC Revolving Credit Facility:** This credit facility is aimed at existing business persons who seek financing to trade in the agriculture sector.

Contact the MADC: 013 755-6328



Programme Name/Region	Contact Number
Department of Agriculture and Land Administration	013 766-6096
Department of Land Affairs	013 754-4500
Farmer Development	013 755-6328
Ehlanzeni East (Buffelspruit)	013 781-0024/31
Ehlanzeni West (Tekwane)	013 747-2074
Gert Sibande (Ermelo)	017 811-1897
Badplaas (Honingklip Office)	017 883-1480
Loopspruit	013 930-7025
Nkangala (Bronkhorstspuit)	013 932-4835/7
Land Redistribution and Agricultural Development (LRAD) Programme	013 656-0848
LRAD: Gert Sibande District	017 819-2076
Comprehensive Agricultural Support Programme (CASP): Gert Sibande District	017 647-5917
Land Care: Gert Sibande District	017 811-0775 017 819-2076
CASP: Nkangala	013 957-2551
CASP: Ehlanzeni	013 759-4000/7
Integrated Food Security Programme	013 766-6161

Two are better than one!



SUPPORT FOR SMMEs

Department of Economic Development and Planning: Enterprise Development Programme



The Enterprise Development Programme of the Department of Economic Development really helped me to get my business registered, to write up a business plan and get a loan!

The Enterprise Development Programme does the following:

- Promotes and develops local enterprises
- Ensures access to finance in the province
- Initiates and supports job creation projects
- Ensures development of business through the establishment of SEDAs
- Builds capacity of service providers
- Supports the development of cooperatives.

You can benefit from this programme. Don't let the paper work of starting and running a business get you down. Get the help you need. But remember – approach this programme with specific requirements in mind. This way, you can ask for, and get the right kind of help.

**Contact the Department of Economic Development:
013 766-4482**

Small Enterprise Development Agency (Seda)

Visit your local Seda office for information and advice on how to start your new enterprise and make a success of it! People can go to a Seda for help to start a business or, if they already have a business, to make it stronger and more profitable. Seda has a special focus on cooperative enterprises.



Programme Name/Region	Contact Number
Mpumalanga Provincial Office	013 755-6046/7
Bushbuckridge Branch	013 799-1961
Nelspruit, Ehlanzeni	013 754-4380
Secunda, Gert Sibande	017 634-4339
Witbank, Nkangala	013 655-6970
Malelane, Nkomazi	013 790-1183

Umsobomvu Youth Fund (UYF)

Entrepreneurship Education Training: This training is aimed at helping young people understand the concepts and principles of entrepreneurship.

Cooperative Training: This is training for young people on the basics of establishing and managing a youth cooperative business.

Graduate Development Training: This is a training programme for unemployed graduates to enhance their life and professional skills.

Business Consulting Service Vouchers: These are services designed to help the youth set up, expand or develop their businesses.

Contact the UYF: 013 752-4628

INFRASTRUCTURE DEVELOPMENT PROGRAMMES

Sakh'abakhi Contractor Development Programme

The Sakh'abakhi Contractor Development Programme is a skills development programme of the Mpumalanga Department of Public Works aimed at emerging contractors. The programme intends to develop emerging contractors working in construction into fully fledged contractors who are able to compete effectively in the open market. The programme develops the entrepreneurial and business skills of participants over a two-year period.

The programme targets small, emerging contractors from disadvantaged groups, who own a contracting company or CC, have at least Grade 10, some building construction experience and are registered with the CIDB (Construction Industry Development Board).

Contact Sakh'abakhi: 013 766-6890



Expanded Public Works Programme

The Expanded Public Works Programme (EPWP) is a national programme that aims to create work and training opportunities for the unemployed. Workers on the programme do productive work, get work experience, develop their skills and receive life-skills training. The EPWP in Mpumalanga will create 100 000 work opportunities.

Contact the EPWP: 013 766-6893



National Youth Service (NYS)

The NYS is implemented through the EPWP. Projects in the NYS include carrying out essential maintenance work on government buildings, constructing and landscaping new buildings, and paving access roads to government offices.

Contact the NYS: 013 766-6893



ARTS AND CULTURE PROGRAMMES

Letsa Litsemba Mobile Craft Project

This is a skills development project aiming to enhance the skills of crafters and artists. The programme focuses on craft production and production development. The needs of artists are identified and training provided.

Contact Letsa Litsemba: 013 766-5185

Contact the Ehlazeni Regional Office: 013 766-5242

Contact the Gert Sibande Regional Office: 017 687-0841/2



Invest in Culture

The programme assists communities to develop themselves through arts and culture and be economically independent. It targets unemployed women, youth and men in poverty-stricken areas in the province.

Contact Invest in Culture: 013 766-5210



National Development Agency (NDA)

The NDA deals with Social Development Programmes including emerging farming, early childhood development and cross-cutting projects like Health and HIV/Aids. The NDA provides the following:

Funding: The programme provides financial support for projects or programmes that will have a direct impact on improving the asset base of poor communities.

Capacity-Building: The programme identifies and supports civil organisations that work to eradicate poverty. It helps to build capacity to increase competency and efficiency.

Contact the NDA: 013 755-1478



A story of economic development



Hello, friends

Do you long for a better life, a satisfying job and a brighter future for yourself and your children? You're not alone. Many people are striving for a better life.

Help is out there for those who seriously want to make changes.

But to make the most of that help, you've got to get the basics right!

But take the advice of the friends in this story — get organised, start your activity before you approach a programme, and be specific about the kind of help you're after!

Let's follow a group of family and friends as they struggle with the kinds of problems we all face. They started to think differently, and came up with solutions that completely changed their lives.

It's Friday night, and a wife is at home waiting for her husband.



It's pay day today. When Dumisani comes home, we're going to pay all our accounts, and go out for take-aways, maybe buy some meat for the weekend.



Where is he?



Heh! I don't believe this! Is this what you do with our money?

Give me a break, wife, it's my last day on the job. I've got a right to drink with my friends.



But we need that money to pay accounts! I'm tired of living like this, in and out of work, always scraping by. You know, with all the money we've earned this year we could've started a business!

A business! You joke.



Organised!
That's the last
thing I feel like
being.

She's right, you know. And
there's a lot of help out
there if you want to start
a business - you just need
to get organised!



Look at the roads that are being built
around here! The tourism that's being
promoted! The housing projects ... even the
cultural stuff. The people who benefit from
all this are the ones who get organised.

Then let's do it!

The next day ...



I feel the
same way.

You're right, Neli, we need
to make a change. I want our
children to have a future and a
hope, and I want us to live well!

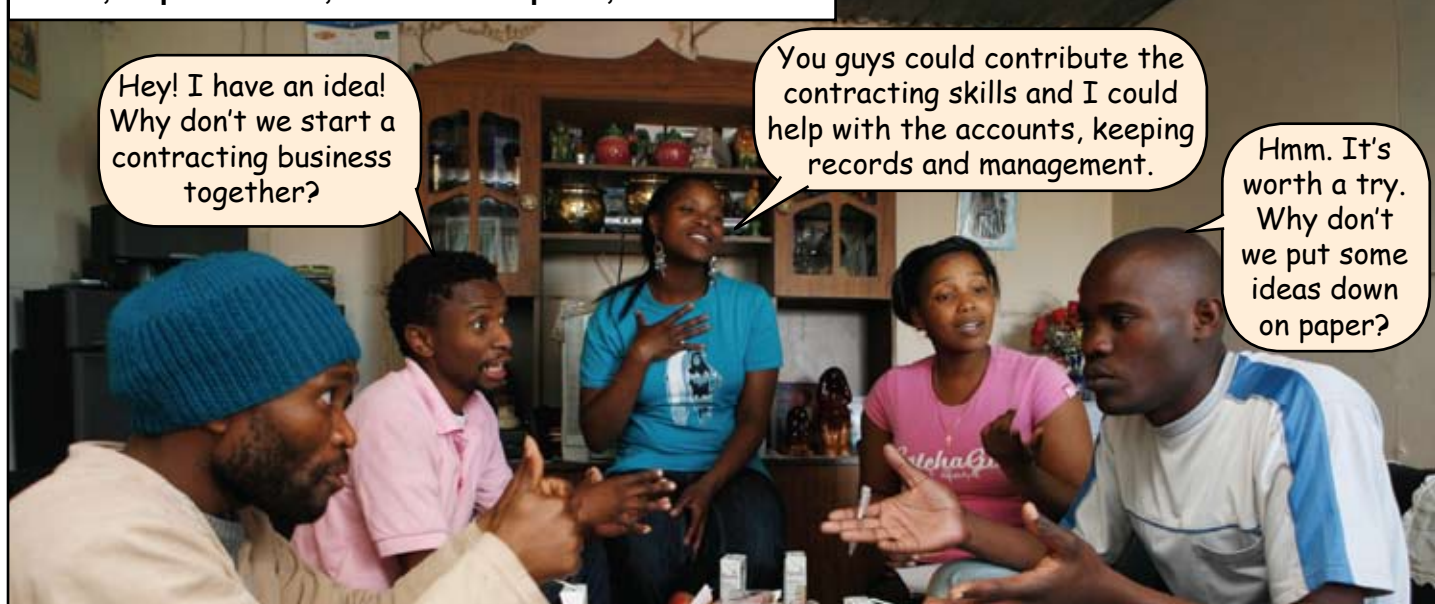


Look at all of
our friends.
None of us
has work, but
we've got a lot
of skills! Let's
invite them to
start a business
with us.

That day, Dumi went to his friends
one by one and invited them to a
meeting at his house.



Later that afternoon, Dumi, Neli and their three friends,
Albert, Oupa and Lulu, the shebeen queen, meet.



Hey! I have an idea!
Why don't we start a
contracting business
together?

You guys could contribute the
contracting skills and I could
help with the accounts, keeping
records and management.

Hmm. It's
worth a try.
Why don't
we put some
ideas down
on paper?

Step One

Approach your local municipality

The five friends have written down a basic business plan and now approach the Local Economic Development officer at their local municipality.

Every District and Local Municipality has a Local Economic and Development (LED) Programme. The purpose of this programme is to create an enabling environment for business, to link businesses with sources of training and loans, and to host workshops and summits that inform people about opportunities in their fields of business.





Running your own business requires you to be multi-skilled. You will need to know how to price jobs by working out all your costs. You will need to know how to manage people, time and money, and so on.

I'm just a bricklayer.

And I am an electrician.



What can we do?

There are government programmes that will help you get the training and business support that you need.



Yay!

Now, the first thing you need to do is **market research**. This means you need to find out if enough people want the service you have to offer, and how much they are willing to pay for it.

Wait, wait, I want to write this down.

"Find out who your competition will be, and then compare yourselves to them. What advantages do you have over them — and what are their advantages? How is the service that you provide different?"

Ask yourself and be honest — what are your strengths and your weaknesses? Your competitors are marketplace "threats", but also think about what opportunities there are in the market.

Finally, list all the factors for your success, and when you advertise, make sure that you make your customers aware of your strengths."



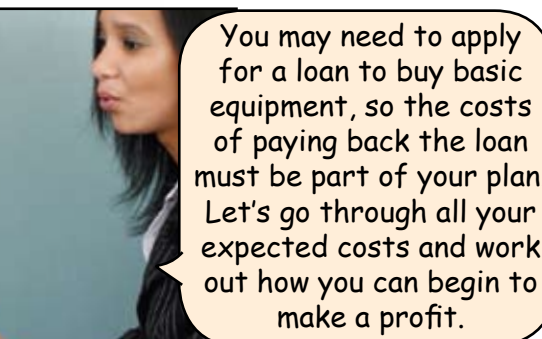
I am going to refer you to an organisation that specialises in helping businesses write clear and specific business plans.

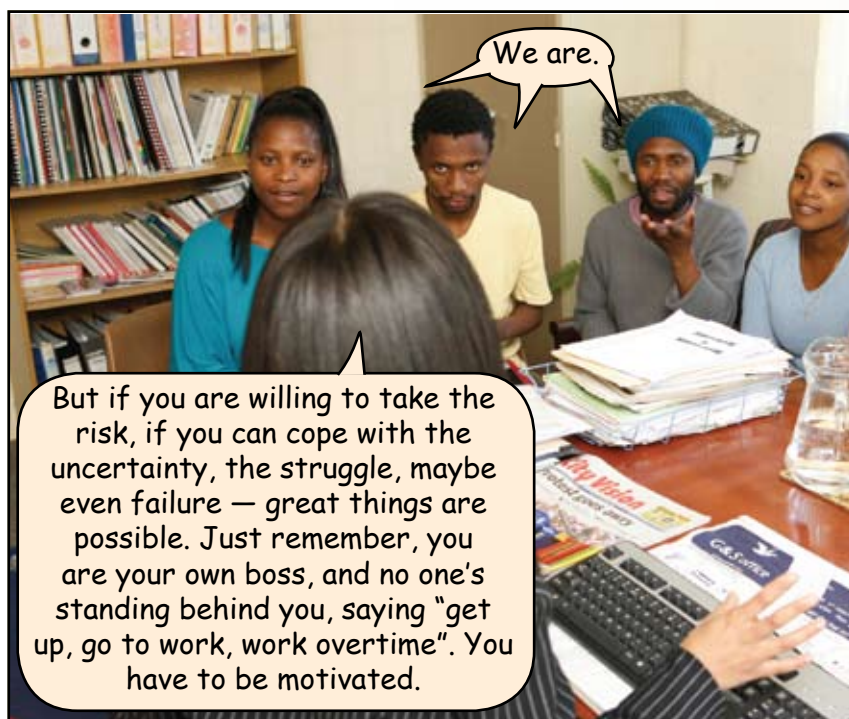
Let's start there then.

Step Two

Talk to the experts

Our friends have received advice from their LED officer at the local municipality and now pay a visit to an organisation that specialises in helping small, medium and micro-enterprises. You can find out about such organisations in the pages of this insert and the national publication.





Know the law

It's important to know the law when setting up and running a business. The first thing Dumi and his friends will have to decide is what the structure of their business is going to be. Will it be a cooperative, a partnership, a close corporation, a sole trader, or a company? To make this important decision, it is a good idea for them to talk to someone who knows and can give expert advice.

The type of structure they choose will affect how the business gets taxed. Some structures are more expensive and more difficult to set up than others. It is also very necessary to keep records of everything in business. Dumi is starting a business with his wife and friends. They need to sign a legal contract before they begin anything.

They need to make sure of the following:

- The business has a bank account.
- Their business is registered with the South African Revenue Service.
- They may need to get a trading licence.
- They are familiar with the labour laws, so that they know their rights as employers, and are familiar with the rights of their employees.

Thusong Centres

Thusong Centres are there to serve you. Approach any Thusong Centre for help and advice about starting an income-generating project, or to get information on any programme in this book.

Thusong Centre	Address	Contact Number
Casteel	KaMthakathi Station, Casteel	013 777-6113
Matsamo	Matsamo Tribal Office, R570 Jeppiesreef, Shongwe Mission	013 781-0659
Mpuluzi	E 1340, Fernie	017 888-0300
Tholulwazi	307 Shaka Maseko Street, Leandra	017 683-1031
Thuthukani	New Denmark Hostel, Information Centre Building, Thuthukani, Standerton	017 797-1370
Marapyane	Khutsong Shopping Centre, Marapyane	012 724-3812

Local Economic Development Contact Details

District and Local Municipalities	LED Manager/Officer	Contact Number
District		
Ehlanzeni	Ms Nontobeko Mahlalela	013 759-8583
Gert Sibande	Ms Busi Alley	017 620-3113/3000
Nkangala	Mr Ernest Pasha	013 349-2239
Local		
Nkomazi	Mr S E Mahlangu	013 785-0391
Mbombela	Mr Mannie Ferreira	013 759-2029
Umgjindi	Ms Fortunate Ngomane	013 712-8929
Thaba-Chweu	Ms Cinderella Cave	013 764-1241
Bushbuckridge	Mr Charles Mnisi	013 708-6018
Govan Mbeki	Mr S Vilakazi	017 620-6000
Albert Luthuli	Ms Wanda Mkwanazi	017 843-1753/1055
Msukaligwa	Mr Zwane/Ms Sphiwe Phakathi	017 819-3210
Mkhondo	Mr Musa Shongwe	017 826-8100/2069
Emalahleni	Mr Peter Mahlangu	013 690-6462
Steve Tshwete	Ms E Legabi	013 249-7000
Emakhazeni	Mr Mshoza Malaza	013 253-1889
Lekwa	Mr K Mahlangu	017 712-9634
Pixley KaSeme	Mr Vincent Mabuza	082 545-9512
Thembisile	Mr N Ndlala	013 986-9160
Dipaleseng	Ms Nomsa Nkosi	017 773-1039
Delmas	Mr Oupa Segone	013 665-6060/6014
Dr JS Moroka	Mr McDonald Mahlangu	013 973-1101

Other Programme Contacts

Programme	Contact Number
Working on Fire	013 759-7300
Working for Water	013 759-7300